Company Tracking Number: TRACY EMRICH

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: Medicare Supplement Advertising- AFN40101-383\_1108

Project Name/Number: Medicare Supplement Advertising/AFN40101-383\_1108

## Filing at a Glance

Company: United of Omaha Life Insurance Company

Product Name: Medicare Supplement SERFF Tr Num: MUTM-125881099 State: ArkansasLH

Advertising- AFN40101-383\_1108

TOI: MS05I Individual Medicare Supplement - SERFF Status: Closed State Tr Num: 40746

Standard Plans

Sub-TOI: MS05I.001 Plan A Co Tr Num: TRACY EMRICH State Status: Filed-Closed

Filing Type: Advertisement Co Status: Reviewer(s): Stephanie Fowler

Authors: Sally Hess, tracy emrich Disposition Date: 11/17/2008

Date Submitted: 10/30/2008 Disposition Status: Filed Implementation Date Requested: On Approval Implementation Date:

implementation bate requested. On Applot

State Filing Description:

#### **General Information**

Project Name: Medicare Supplement Advertising

Project Number: AFN40101-383\_1108

Requested Filing Mode:

Explanation for Combination/Other:

Submission Type: New Submission

Overall Rate Impact:

Status of Filing in Domicile:

Date Approved in Domicile:

Domicile Status Comments:

Market Type: Individual

Group Market Size:

Group Market Type:

Filing Status Changed: 11/17/2008 Explanation for Other Group Market Type:

State Status Changed: 11/17/2008

Deemer Date: Corresponding Filing Tracking Number:

Filing Description:

Please see the attached cover letter under the supporting documentation tab.

## **Company and Contact**

#### Filing Contact Information

Company Tracking Number: TRACY EMRICH

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: Medicare Supplement Advertising- AFN40101-383\_1108

Project Name/Number: Medicare Supplement Advertising/AFN40101-383\_1108

Mike Trebold, Product & Advertising mike.trebold@mutualofomaha.com

Compliance Consultant

Regulatory Affairs (402) 351-2654 [Phone] Omaha, NE 68175 (402) 351-5298[FAX]

**Filing Company Information** 

United of Omaha Life Insurance Company CoCode: 69868 State of Domicile: Nebraska

Mutual of Omaha Plaza Group Code: 261 Company Type: Life Insurance

Omaha, NE 68175 Group Name: State ID Number:

(402) 351-6420 ext. [Phone] FEIN Number: 47-0322111

-----

Company Tracking Number: TRACY EMRICH

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: Medicare Supplement Advertising- AFN40101-383\_1108

Project Name/Number: Medicare Supplement Advertising/AFN40101-383\_1108

## **Filing Fees**

Fee Required? Yes

Fee Amount: \$150.00

Retaliatory? No

Fee Explanation: \$25 X 6 Forms

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

United of Omaha Life Insurance Company \$150.00 10/30/2008 23592204

Company Tracking Number: TRACY EMRICH

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: Medicare Supplement Advertising- AFN40101-383\_1108

Project Name/Number: Medicare Supplement Advertising/AFN40101-383\_1108

## **Correspondence Summary**

## **Dispositions**

Status	Created By	Created On	Date Submitted
Filed	Stephanie Fowler	11/17/2008	11/17/2008

Company Tracking Number: TRACY EMRICH

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: Medicare Supplement Advertising- AFN40101-383\_1108

Project Name/Number: Medicare Supplement Advertising/AFN40101-383\_1108

## **Disposition**

Disposition Date: 11/17/2008

Implementation Date:

Status: Filed Comment:

Rate data does NOT apply to filing.

Company Tracking Number: TRACY EMRICH

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: Medicare Supplement Advertising- AFN40101-383\_1108

Project Name/Number: Medicare Supplement Advertising/AFN40101-383\_1108

Item Type	Item Name	Item Status	Public Access
Supporting Document	Cover Letter	Accepted for	Yes
		Informational Purposes	5
Supporting Document	Memorandum of Variability- AFN40101-	Accepted for	Yes
	380_1108	Informational Purposes	3
Supporting Document	Memorandum of Variability- AFN40101-	Accepted for	Yes
	381_1108	Informational Purposes	5
Supporting Document	Memorandum of Variability- AFN40101-	Accepted for	Yes
	382_1108	Informational Purposes	5
Supporting Document	Memorandum of Variability- AFN40101-	Accepted for	Yes
	383_1108	Informational Purposes	
Supporting Document	Memorandum of Variability- AFN40101-	Accepted for	Yes
	384_1108	Informational Purposes	
Form	Medicare Supplement Website	Filed	Yes
Form	Medicare Supplement Website	Filed	Yes
Form	Medicare Supplement Website	Filed	Yes
Form	Medicare Supplement Website	Filed	Yes
Form	Medicare Supplement Website	Filed	Yes
Form	Medicare Supplement Gateway Page	Filed	Yes

Company Tracking Number: TRACY EMRICH

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: Medicare Supplement Advertising- AFN40101-383\_1108

Project Name/Number: Medicare Supplement Advertising/AFN40101-383\_1108

## Form Schedule

Lead Form Number: AFN40101-383\_1108

Review	Form	Form Type Form Name	Action	<b>Action Specific</b>	Readability	Attachment
Status	Number			Data		
Filed	AFN40101-	- Advertising Medicare	Initial			AFN40101-
	383_1108	Supplement Webs	site			383_1108.pdf
Filed	AFN40101-	- Advertising Medicare	Initial			AFN40101-
	384_1108	Supplement Webs	site			384_1108.pdf
Filed	AFN40101-	- Advertising Medicare	Initial			AFN40101-
	381_1108	Supplement Webs	site			381_1108.pdf
Filed	AFN40101-	- Advertising Medicare	Initial			AFN40101-
	380_1108	Supplement Webs	site			380_1108.pdf
Filed	AFN40101-	- Advertising Medicare	Initial			AFN40101-
	382_1108	Supplement Webs	site			382_1108.pdf
Filed	AFN40101-	- Advertising Medicare	Initial			AFN40101-
	7	Supplement Gatev	way			7.pdf
		Page				

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Products Customer Service Tools About Us Home Careers

## **Individual Products**

- Medicare Supplement
  - » Overview
  - Determine Your Need
  - Plan Details
  - Get a Quote
  - Why Choose Us

#### Contact an Agent

Consult with a professional Mutual of Omaha representative about your insurance needs.

Home » Products » Individual Products » Medicare Supplement Insurance »

Text size: AA

## Medicare Supplement Insurance Policy

A Medicare supplement insurance policy helps pay some of the expenses not covered by Medicare. What's more:

- Your out-of-pocket health care costs are reduced
- You choose your own doctors, hospitals and other health care providers
- Your benefits increase along with Medicare's deductibles and co-payments depending on your plan's coverage

With companies offering the same standardized insurance plans, your Medicare supplement choice comes down to price and a company's service, reputation and experience with Medicare supplement insurance policies.

See how United of Omaha Life Insurance Company exceeds expectations.

## **Determine Your Need**

As we age, our health care expenses generally increase. Medicare pays many of those costs, but not all. See how a Medicare supplement insurance policy can complete your health care protection.

## Plan Details

From basic to comprehensive coverage, there's a United of Omaha Medicare supplement insurance policy for your specific needs and budget.

## Why Choose Us

Our Medicare supplement insurance policies help give you the financial value and security you seek in your health care coverage.

## **Watch Our Commercial**



## Related Links

See the Medicare supplement insurance available in your state.

#### Other Products

Select a Product

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Products Customer Service Tools About Us Home Careers

## Market Products

- Medicare Supplement
  - » Overview
  - **Determine Your Need**
  - Plan Details
  - Get a Quote
  - Why Choose Us

## Contact an Agent

Consult with a professional Mutual of Omaha representative about your insurance needs.

Home » Products » Individual Products » Medicare Supplement Insurance »

AAA

## Who needs a Medicare supplement insurance policy?

Original Medicare pays for many health care services and supplies, but it doesn't pay all of your health care costs. You must pay these expenses which are often deductibles, coinsurance and co-payments. See your out-of-pocket costs.

For a monthly premium, a Medicare supplement insurance policy helps you pay all or some of these costs, depending on the policy you choose.

A Medicare supplement insurance policy is for people on Medicare who want:

- Help paying for some health care costs
- To keep their own doctors and hospitals and choose their specialists and other health care providers
- To budget for the premium and not worry about high out-of-pocket expenses
- First-dollar coverage don't have to pay deductibles or co-payments every time they see a doctor
- Their benefits to increase along with Medicare's deductibles and co-payments
- To be covered everywhere in the U.S.
- Their providers to file the claims so they don't have to hassle with paperwork
- Guaranteed renewable insurance so they can keep their policy as long as they pay their premiums on time



## Related Links

See the Medicare supplement insurance available in your state.

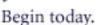
#### Other Products

Select a Product

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Products Customer Service Home Tools About Us Careers

## **Individual Products**

- Medicare Supplement
  - » Overview
  - Determine Your Need
  - **Plan Details**
  - Get a Quote
  - Why Choose Us

## Contact an Agent

Consult with a professional Mutual of Omaha representative about your insurance needs.

## Home » Products » Individual Products » Medicare Supplement Insurance »



## Our Medicare Supplement Insurance Policies

There are 12 federally standardized Medicare supplement insurance plans (Plans A-L). Insurance companies must offer Plan A and may offer any other plans. We have a policy that helps meet your needs and budget.

#### Benefits

Most Medicare supplement insurance policies pay these basic benefits:

- Medicare Part A hospital deductible (\$1,024 in 2008), coinsurance plus coverage for 365 additional days after Medicare benefits end
- Medicare Part B coinsurance (generally 20% of Medicare approved expenses)
- First three pints of blood each year

Additional benefits, depending on the plan you choose, pay you for:

- Medicare Part B deductible (\$135 in 2008)
- Medicare Part B excess charges
- At-home recovery visits
- Foreign travel emergency care

## How to Select the Right Plan for You

As we age, our health care expenses generally increase and we see the doctor more frequently.

Ask yourself whether you could budget for any of these Medicare Part B costs and choose a Medicare supplement insurance policy according to your needs:

- Medicare Part B calendar-year deductible, \$135 in 2008
- At-home recovery visits for assistance for activities of daily living for your recovery from an illness, injury or surgery
- Charges for excess benefits Your bill for Medicare Part B services and supplies may exceed the Medicareeligible expense, leaving you to pay the difference on your own. A Medicare supplement policy can help you pay the difference.
- Emergency care received outside the U.S.

In most cases, benefits are paid directly to your providers.

See the Medicare supplement insurance policies available



## **Related Links**

See the Medicare supplement insurance available in your state.

#### Other Products

Select a Product

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Products

Customer Access | Contact Us | Site Map

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Individual Products

- Medicare Supplement
  - » Overview

Home

- » Determine Your Need
- » Plan Details
- » Get a Quote
- » Why Choose Us

#### Contact an Agent

Consult with a professional Mutual of Omaha representative about your insurance needs. Home » Products » Individual Products » Medicare Supplement Insurance »

Tools

About Us

Text size:

Careers

## Why choose us for your Medicare supplement insurance?

Customer Service

A Mutual of Omaha company since 1926, United of Omaha Life Insurance Company offers a diversified portfolio of life insurance, fixed annuities and other insurance, including Medicare supplement policies. When you own a United of Omaha Medicare supplement insurance policy, you get the reputation of Mutual of Omaha and its affiliates which have been providing quality insurance and financial products since 1909.

## Value-added Customer Service

- Medicare supplement Parts A and B electronic claims processing eliminates your paperwork hassles
- Friendly, professional and knowledgeable customer care representatives

You could have the financial value and security you seek in your health care coverage with a Medicare supplement policy.



## Related Links

See the Medicare supplement insurance available in your state.

## Other Products

Select a Product

-

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Home Products Customer Service Tools About Us Careers

## Individual Products

- Medicare Supplement
  - » Overview
  - » Determine Your Need
    - Out-of-Pocket Costs
  - » Plan Details
  - » Get a Quote
  - » Why Choose Us

## Contact an Agent

Consult with a professional Mutual of Omaha representative about your insurance needs. <u>Home</u> » <u>Products</u> » <u>Individual Products</u> » <u>Medicare Supplement Insurance</u> »

Text size:

AAA

## Your Out-of-Pocket Costs with Medicare

Part A: Inpatient Hospital

Feature	Medicare Pays*	You Pay*
Deductible	Nothing	\$1,024
First 60 Days	100%	\$0
Coinsurance 61-90 days	All but \$256 a day	\$256 a day
Coinsurance 91-150 days	All but \$512 a day	\$512 a day
Coinsurance 151+ days	Nothing	Eligible Expenses
Blood	All but three pints	
Skilled Nursing Facility Care First 20 Days	100%	
Coinsurance 21-100 days	All but \$128 a day	\$128 a day

Part B: Supplemental Medical Coverage

Feature	Medicare Pays*	You Pay*	
Deductible	Nothing	\$135	
Coinsurance	Generally 80% of Medicare approved expenses	Generally 20% of Medicare approved expenses	
Excess Benefits	Nothing		
Blood	All but three pints		

## **Additional Benefits**

Emergency Care Received Outside the U.S.	Nothing
At-home Recovery Visits	Nothing

\*Reflects 2008 Medicare program

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Medicare supplement insurance is underwritten by United of Omaha Life Insurance Company, Mutual of Omaha Piaza, Omaha, NE 68175. United of Omaha Life Insurance Company is licensed nationwide except in NY. Neither United Of Omaha Life Insurance Company nor its Medicare supplement insurance policies are connected with or endorsed by the U.S. government or the federal Medicare program. Policy forms UM1, UM2, UM3, UM4, UM5, or state equivalent (in OK, UM1-21398, UM4-21399, UM5-21400). This policy has exclusions, limitations and reductions. Coverage may vary by state. An outline of coverage is available upon request. For cost and complete details of coverage, contact a local United of Omaha insurance agent or office.

## MUTUAL of OMAHA Begin today.



Customer Access | Contact Us
SEARCH GO



SERFF Tracking Number: MUTM-125881099 State: Arkansas

Filing Company: United of Omaha Life Insurance Company

State Tracking Number: 40

40746

Company Tracking Number: TRACY EMRICH

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: Medicare Supplement Advertising- AFN40101-383\_1108

Project Name/Number: Medicare Supplement Advertising/AFN40101-383\_1108

## **Rate Information**

Rate data does NOT apply to filing.

Company Tracking Number: TRACY EMRICH

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: Medicare Supplement Advertising- AFN40101-383\_1108

Project Name/Number: Medicare Supplement Advertising/AFN40101-383\_1108

## **Supporting Document Schedules**

**Review Status:** 

Satisfied -Name: Cover Letter Accepted for Informational 11/17/2008

Purposes

Comments: Attachment:

AR Letter.pdf

**Review Status:** 

Satisfied -Name: Memorandum of Variability- Accepted for Informational 11/17/2008

AFN40101-380\_1108 Purposes

Comments:

Attachment:

AFN40101-380\_1108 (MoV).pdf

**Review Status:** 

Satisfied -Name: Memorandum of Variability- Accepted for Informational 11/17/2008

AFN40101-381\_1108 Purposes

Comments:

Attachment:

AFN40101-381\_1108 (MoV).pdf

**Review Status:** 

Satisfied -Name: Memorandum of Variability- Accepted for Informational 11/17/2008

AFN40101-382 1108 Purposes

Comments:

Attachment:

AFN40101-382\_1108 (MoV).pdf

**Review Status:** 

Satisfied -Name: Memorandum of Variability- Accepted for Informational 11/17/2008

AFN40101-383\_1108 Purposes

**Comments:** 

SERFF Tracking Number: MUTM-125881099 State: Arkansas

Filing Company: United of Omaha Life Insurance Company State Tracking Number: 40746

Company Tracking Number: TRACY EMRICH

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: Medicare Supplement Advertising- AFN40101-383\_1108

Project Name/Number: Medicare Supplement Advertising/AFN40101-383\_1108

#### Attachment:

AFN40101-383\_1108 (MoV).pdf

Company Tracking Number: TRACY EMRICH

TOI: MS051 Individual Medicare Supplement - Sub-TOI: MS051.001 Plan A

Standard Plans

Product Name: Medicare Supplement Advertising- AFN40101-383\_1108

Project Name/Number: Medicare Supplement Advertising/AFN40101-383\_1108

**Review Status:** 

Satisfied -Name: Memorandum of Variability- Accepted for Informational 11/17/2008

AFN40101-384\_1108 Purposes

Comments:

Attachment:

AFN40101-384\_1108 (MoV).pdf

## United of Omaha

United of Omaha Life Insurance Company Mutual of Omaha Plaza Omaha, NE 68175 402 342 7600



October 30, 2008

Arkansas Department of Insurance Attn: Compliance - Life & Health 1200 West Third Street Little Rock, AR 72201-1904

NAIC #261-69868
FEIN #47-0322111
United of Omaha Life Insurance Company
Medicare Supplement Advertising
Website Pages: AFN40101-383\_1108, AFN40101-384\_1108,
AFN40101-381\_1108, AFN40101-380\_1108 & AFN40101-382\_1108

Enclosed for review by your Department is a copy of the above-captioned advertising. The forms are new and are not intended to replace any previously approved forms. They will be used with appropriate approved forms in your state.

These website pages being filed will follow a *gateway* page. The *gateway* page (AFN40101-7), which is not being filed as advertising, will be used for navigation and security purposes. The *gateway* page controls access to product information and advertising by the user's state of residence. If the consumer wants to view information on the product, the gateway page will instruct the consumer to choose their state and it will bring them into these website pages.

The following is a list of which links connect to each page of the website we are filing for Medicare Supplement.

Starting with the gateway page (AFN40101-7), the prospect will choose their state. The next page that will come up will be AFN40101-383, and then the following links will connect to these pages:

- Determine Your Need links to AFN40101-384
- Plan Details links to AFN40101-381
- Why Choose Us links to AFN40101-380

The link for "Watch Our Commercial" will show the TV commercial (AFN39641) that was filed with your Department on October 28, 2005.

Under "Related Links" on pages AFN40101-383\_1108, AFN40101-384\_1108, AFN40101-381\_1108 and AFN40101-380\_1108 the following link will connect to brochure UC6845\_AR that was approved by your Department on August 7, 2008.

On page AFN40101-383\_1108 the following link will connect to this page:

• See how Mutual Omaha exceeds expectations. Links to AFN40101-380 1108.

On page AFN40101-384\_1108 the following link will connect to this page:

• See what Medicare may not pay. Links to AFN40101-382\_1108.

Page 2 AFN40101-383\_1108, et al

The brochures and television commercial will be updated if newer versions are approved or filed with your Department.

Also, we request that any wording printed in brackets be considered variable. We would like to file it in this variable format so we would not have to file it year after year due to changes in the amounts. The variable will be amounts for the new co-pays and deductibles set up by Medicare. These variables will change each year when the new co-payments and deductibles go into affect. There will not be any other changes to the advertisements in the following year(s). If there is a change to the verbiage, we will re-file the advertisements when needed.

Your notice of acceptance of this filing will be greatly appreciated.

Sincerely,

Mike Trebold

Product and Advertising Compliance Consultant

Regulatory Affairs

Phone: 402-351-2654 Fax: 402-351-5298

E-mail: advfilings@mutualofomaha.com

Mile Tubold

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## VARIABLE MATERIAL FOR ADVERTISING FORM AFN40101-380\_1108

The following information in the aforementioned advertisement is bracketed to denote variable material.

## **Section**

Right Banner



See the Medicare supplement insurance available in your state.

## Copyright text

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## **Explanation**

Related Links

This function will open a PDF of the state's Medicare supplement brochure. The feature may not be functional if a current brochure is not available for a selected state.

The link will not be displayed on the website unless fully functional.

Will be updated annually.

## VARIABLE MATERIAL FOR ADVERTISING FORM AFN40101-381\_1108

The following information in the aforementioned advertisement is bracketed to denote variable material.

## **Section**

First paragraph

#### **Our Medicare Supplement Insurance Policies**

There are 12 federally standardized Medicare supplement insurance plans (Plans A-L). Insurance companies must offer Plan A and may offer any other plans. We have a policy that helps meet your needs and budget.

## Right Banner

## >>> Related Links

See the Medicare supplement insurance available in your state.

#### **Table Headings**



#### **Explanation**

Will be updated if additional plans are added.

#### Related Links

This function will open a PDF of the state's Medicare supplement brochure. The feature may not be functional if a current brochure is not available for a selected state.

The link will not be displayed on the website unless fully functional.

Will be updated with the current year.

## Copyright text

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Will be updated annually.

# VARIABLE MATERIAL FOR ADVERTISING FORM AFN40101-382\_1108

The following information in the aforementioned advertisement is bracketed to denote variable material.

Section Table Headings		<b>Explanation</b> Will be updated with the current year.
Medicare Pays*	You Pay*	
*Reflects 2008 Medi	care program	
Copyright text	Company. All rights reserved.	Will be updated annually.

## VARIABLE MATERIAL FOR ADVERTISING FORM AFN40101-383\_1108

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## **Section**

Right Banner



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Right Banner



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Related Links

This function will open a PDF of the state's Medicare supplement brochure. The feature may not be functional if a current brochure is not available for a selected state.

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Will be updated annually.